

Provincetown Public Pier Corporation (PPPC)
Judge Welsh Hearing Room
Meeting Minutes of
Thursday, December 2, 2004

Present: Paul deRuyter, Chair, Lee Ash, and Chip Bradish

Excused Absences: John Baldwin, and George Hitchcock

Other Attendees: Rex McKinsey, Pier Manager.

After a lengthy meeting of the Building Committee with members of the Pier Corp. present, the PPPC meeting was called to order by Paul deRuyter at 5:10 PM.

Public Statements

There were no public statements.

Float Owners Association Presentation

Steve Milliken, owner of the Dolphin Fleet, listed some items the Float Owners Association was interested in. Each of the items was explained and discussed.

- Rates reduced
- *Hindu* float using only ½ of float
- Leaving floats in year-round
- Flat fee for float should cover up to 49 passengers and passenger count fee should start at 50.

There was a general discussion regarding these items with questions from the Pier Corp. Directors. It was mentioned that the PPPC could make more money from the float owners than from the fishermen.

Chip Bradish explained that rather than trying to lower rates, which probably cannot be accomplished, he wanted to know how the PPPC could help in getting more business for the float owners. Paul deRuyter stated that the main thing is what can the PPPC reasonably earn from the Pier. Chip Bradish stated that the Pier Corp. should work together with the float owners.

Lee Ash stated that it would help the Directors to better understand the float owners businesses if they had an understanding of the percentage of license fee compared to rest of business expenses. A member of the Float Owners Assoc. stated that there should be no spending of tenant's money for advertising.

A general discussion ensued regarding the businesses on the Pier and it was stated that the PPPC would try to help the float owners as much as possible.

Pier Manager's Report

Rex McKinsey gave a brief explanation of the lead items on his Pier Manager's Report. There was not enough time to go into detail. The lead items were:

- Pier Regulations Sub-committee: Should move forward with offloading permit regulations (\$10K budget line item)
- VSB Grant Cycle: Applications are due by end of December
- Business Builders is sponsoring *Marketing: Strategy and Planning* facilitated by former Director, Robin Haueter on Friday, December 17th
- Work is needed on job descriptions: Foremost is the Administrative Assistant. There is a management conference coming up that needs review by the HR Subcommittee for possible Pier Manager continuing education on Tuesday, February 22nd
- Historic Subcommittee: To deliberate on booth designs so each booth does not have to receive separate

approval from the Historic District Commission. Tentatively set for December 15th

The next meeting will be on Thursday, December 16th at 4:00 PM.

It was moved to adjourn the meeting at 6:30 PM.

Moved by: Chip Bradish

Seconded by: Lee Ash

Yea: 3 Nay: 0

Minutes Respectively

Submitted by

Joel Glasser

Paul deRuyter, Chairman

Date