## **Provincetown Year-Round Rental Housing Trust Board of Trustees**

Minutes: December 10, 2019

CD Conference Room, Town Hall, 260 Commercial Street, Provincetown

## 6:17 p.m.

YRRT Members Present: Kevin Mooney, Nathan Butera, Doug Cliggott

**Excused: Chris Andrews** 

Staff: Community Housing Specialist Michelle Jarusiewicz, Finance Director Josee Cardinal Young

CDP: Dave Abel

Public Statements: none

Harbor Hill: Community Housing Specialist Michelle Jarusiewicz outlined progress with Harbor Hill:

Building #5: completely occupied [6 units]

Building #4: anticipate completion around 1/10/20 +/- [6 units including new ADA unit]

Building #7: new ADA unit only anticipate completion around 1/10/20 +/-

### **Change Orders:**

LDa: \$420 for proposed change order review

NEI: PENDING change order regarding mold remediation; proposed change order not acceptable in \$205,000 range and deemed excessive; all parties working on options.

Ms. Jarusiewicz stated that Lee Smith of KP Law reported no movement in Land Court.

<u>Financial</u>: Finance Director Josee Cardinal Young reviewed financial status as of 12/3/19 which does not reflect partial receipt of the grant [\$134,712 on 12/6/19] and additional rents.

Nathan Butera MOVE to approve the LDa Change order for \$420.00; Doug Cliggott second; approved 3-0.

<u>Invoices</u>: Doug Cliggott MOVE to approve the invoices as presented: NEI #5: \$258,039.24, KP Law: \$2,941.50, LDa: \$1,367.13; Nathan Butera second; approved 3-0.

<u>Meetings:</u> general discussion about future meeting with Select Board regarding funding request for Annual Town Meeting warrant including the timing; should they ask for specific dollar amount or percentage of future funds [the short-term rental tax]? Ms. Young indicated that it is too soon. She has recommended to wait a year to see the actual receipts; perhaps December 2020. Ms. Jarusiewicz also pointed out other housing items in the big picture including the expansion of the Housing Authority and the VFW site development.

#### Other:

## Meetings & Events:

Provincetown Post Housing Institute Wrap-up Session Tuesday, January 21, 2020 5:30 pm @ Commons Annual Town Meeting: April 6, 2020

Inclusionary Zoning: currently there are 3 properties with potential for the development of 8 new ownership condo units.

Opportunity zone: Nathan Butera had attended a seminar regarding requirements

Adjourned 6:54

Minutes drafted by:

Community Housing Specialist Michelle Jarusiewicz

Housing Trust Status	December 3, 2019
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Cash 8411 Housing Trust	905,280.57
Cash 8412 HH Rental Activity	(215,623.20)
Cash 4018 Acquisition	345,365.06
Cash held by CDP (October 31)	40,760.77
Total Cash	1,075,783.20

	EXPENDITURES		
	Estimated	FY20	
	FY20	Paid by	FY20 EXP
	Expenditures	Trust to Date	Remaining
NEI Contract			2,674,286.00
NEI Change Orders #1 & 2			20,133.59
NEI Change Orders #3			1,934.14
NEI Change Orders #4 PENDING			38,456.00
NEI Change Orders #5 & 6			64,636.53
NEI Change Orders #7			606.50
NEI Change Orders #8			1,301.28
NEI Change Orders #12			9,695.80
NEI Change Orders #13			15,784.58
NEI Change Orders #14			2,458.85
NEI Change Orders #15 CREDIT			(6,293.61)
NEI Change Orders #16			4,293.24
NEI paid to Date			(1,602,734.46)
Legal	5,000.00	2,332.75	2,667.25
Condo Conversion	25,000.00		25,000.00
LDA (architect)	39,563.00	16,098.75	23,464.25
Water	3,000.00	4,948.88	(1,948.88)
Eversource	7,200.00	2,856.03	4,343.97
Insurance	45,000.00	43,112.16	1,887.84
Betterment	15,000.00	12,532.14	2,467.86
CDP Expenditures May & June - net zero	-		-
FY20 Debt Service	594,000.00	_	594,000.00
		_	1,876,440.73
		_	
Net Cash Deficit		_	(800,657.53)
Subsidy Available		_	492,000.00
ADA Grant Pending			250,000.00
Net Rental Income per CDP FY20 Budget			88,032.00
Adjusted Cash Available		_	29,374.47

	RENTAL ACTIVITY	
FY20 Net Rental Loss to Date		(22,580.06)

### Provincetown Year-round Market Rate Ren Harbor Hill Consolidated Income Statement Compared with Budget For the Four Months Ending October 31, 2019

		Year to Date Actual	Year to Date Budget	Tear to Date Variance	Total Annual Budget	Annual Budget Variance
Revenues		retuin	Dudger	variance	Timum Duager	variance
Rent	\$	29,601.01 \$	35,450.00	(5,848.99) \$	336,100.00	(306,498.99)
Rental Subsidies		0.00	0.00	0.00	0.00	0.00
Vacancies		0.00	0.00	0.00	0.00	0.00
PYRMRRHT		51,318.80	0.00	51,318.80	0.00	51,318.80
Interest/Other	_	120.76	0.00	120.76	0.00	120.76
Total Revenues	_	81,040.57	35,450.00	45,590.57	336,100.00	(255,059.43)
Expenses						
Payroll Expenses						
Operations Payroll		19,582.76	23,288.36	(3,705.60)	66,975.86	(47,393.10)
Payroll Taxes & Benefits		6,927.40	7,130.30	(202.90)	19,194.31	(12,266.91)
Total Payroll Expenses	_	26,510.16	30,418.66	(3,908.50)	86,170.17	(59,660.01)
Property Operations Expenses						
Property Operations Expenses Advertising & Marketing		53.44	797.77	(744.33)	841.92	(788.48)
Insurance		133.92	600.52	(466.60)	4,714.25	(4,580.33)
Legal/Fees		681.43	904.32	(222.89)	2,610.30	(1,928.87)
Equipment/Software		1,094.00	962.58	131.42	2,782.17	(1,688.17)
Office Supplies		312.44	422.43	(109.99)	1,219.42	(906.98)
Office Space		296.82	813.08	(516.26)	2,346.94	(2,050.12)
Communications		107.24	429.10	(321.86)	1,060.34	(953.10)
Training/Prof Fees		157.15	321.35	(164.20)	1,434.32	(1,277.17)
Management Fees	9	765.00	855.00	(90.00)	9,945.00	(9,180.00)
<b>Total Property Operations</b>	_	3,601.44	6,106.15	(2,504.71)	26,954.66	(23,353.22)
Maintenance & Utility Expenses						
Maintenance Payroll		5,641.97	17,078.67	(11,436.70)	42,326.34	(36,684.37)
Grounds - Contract		1,520.00	7,679.00	(6,159.00)	22,970.00	(21,450.00)
Snow Removal		0.00	0.00	0.00	6,980.00	(6,980.00)
Materials for Repairs		4,134.26	2,187.36	1,946.90	8,400.00	(4,265.74)
Contract Maintenance		8,553.66	2,033.32	6,520.34	15,250.00	(6,696.34)
Rubbish Removal		307.88	958.00	(650.12)	10,997.00	(10,689.12)
Maintenance Phone		202.74	205.48	(2.74)	479.46	(276.72)
Travel		1,829.72	2,540.58	(710.86)	6,817.20	(4,987.48)
Utilities	_	0.00	639.98	(639.98)	21,054.98	(21,054.98)
Total Maintenance & Utilities		22,190.23	33,322.39	(11,132.16)	135,274.98	(113,084.75)
Total Expenses		52,301.83	69,847.20	(17,545.37)	248,399.81	(196,097.98)
Net Income	s	28,738.74 (\$	34,397.20)	63,135.94 \$	87,700.19	(58,961.45)

# Harbor Hill Consolidated FY20 Income Statement July 1, 2019 To October 31, 2019

	Harbor Hill Operating	Harbor Hill Start Up	Total
Harbor Hill Operations			
Revenues	11.011.11	2.22	221290120
Tenant Rent	29,601.01	0.00	29,601.01
HAP Rent	0.00	0.00	0.00
Interest	58.45	0.00	58.45
Other (Damages/Fees/Maint)	62.31	0.00	62.31
Total Revenues	29,721.77	0.00	29,721.77
Expenses			
CEO Salary	0.00	0.00	0.00
Fiscal Operations	3,434.23	1,034.71	4,468.94
Property Management	1,930.89	13,182.93	15,113.82
Maintenace Tech	687.49	4,954.48	5,641.97
Taxes & Benefits	1,408.91	5,518.49	6,927.40
Advertising	27.78	25.66	53.44
Insurance	28.72	105.20	133.92
Legal, Licenses & Fees	2.67	678.76	681.43
Equipment & Software	249.86	844.14	1,094.00
Office Supplies	215.70	96.74	312.44
Office Space	78.56	218.26	296.82
Communications	31.88	75.36	107.24
Training/Prof Fees	73.26	83.89	157.15
Management Fee	765.00	0.00	765.00
Maintenance Grounds	0.00	1,520.00	1,520.00
Maintenance Snow	0.00	0.00	0.00
Maintenance Supplies	213.26	3,921.00	4,134.26
Maintenance Contract	1,159.23	7,394.43	8,553.66
Rubbish Removal	307.88	0.00	307.88
Telephone Maintenance	108.24	94.50	202.74
Travel	788.74	1,040.98	1,829.72
Utilities	0.00	0.00	0.00
Special Expense/Bad Debt	0.00	0.00	0.00
Total Expenses	11,512.30	40,789.53	52,301.83
Net Surplus	18,209.47	(40,789.53)	(22,580.06)